### **ORIGINAL**



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October 12, 2004

### VIA OVERNIGHT DELIVERY

Docket Control Arizona Corporation Commission 1200 W. Washington Street Phoenix, Arizona 85007 (602) 542-2237

Re: Aires

Airespring, Inc.

Docket No. T-04122A-04-0610

Arizona Corporation Commission
DOCKETED

OCT, 1 4 2004

DOCKETED BY

AZ CORP COMMISSI

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Dear Sir/Madam:

Enclosed please find for filing an original and thirteen (13) copies of Airespring, Inc.'s responses to the Commission's request for information in Airespring, Inc.'s Application and Petition for Certificate of Public Convenience and Necessity to Provide Competitive Intrastate Telecommunications.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with additional information, please do not hesitate to contact me.

Respectfully submitted.

Lance M. Steinhart

Atterney for Airespring, Inc.

cc: Cynthia Firstman

Airespring, Inc.
Docket No. T-04122A-04-0610
October 12, 2004

1. Please submit a non-PDF file of your responses to this data request to alebrecht@cc.state.az.us.

Response: A non-PDF response has been submitted on October 12, 2004 to alebrecht@cc.state.az.us.

2. Please provide a copy of Airespring's Certificate of Good Standing in Arizona. Refer to item (A-8-1) of the application form.

Response: See Attached Certificate of Good Standing

3. When combined, the total ownership percentage of the owners, partners, limited liability company managers, or corporation officer and directors indicated in Airespring's answer to (A-8-2,3), in the application form, is 85%. Please list any owners, managers etc. that were not mentioned previously so that the total combined percentage is equal to 100.

Response: The remaining 15% of the stock of the company is held by 43 individuals or corporations, the largest of which is held by an individual investor (2.69%).

4. In item (A-19) of the application form, Airespring indicated that in Arizona, it is currently providing services similar to those it intends to provide. Please indicate if Airespring is providing services other than what it is approved to offer (resold long distance) in Arizona. If Airespring is providing resold long distance service in Arizona and/or other states, please list the states which Airespring provides resold and facilities-based local exchange service in.

Response: Items (A-19) and (A-20) both refer to resold long distance services. Airespring provides only long distance service in Arizona, and the only state in which it is currently providing local service is California.

5. Please indicate when Airespring expects to begin providing the services requested. Refer to item (D-1) of the application form.

Response: Within 30 days of obtaining approval from the Commission.

Airespring, Inc. Docket No. T-04122A-04-0610 October 12, 2004

6. Please indicate if Airespring plans to offer service in the residential and/or business marketplace.

Response: Primarily business

7. Please explain how your company calculated the actual maximum and actual minimum rates that will be contained in your tariffs for each of your services.

Response: The company has not entered into an interconnection agreement with Qwest or any other LEC in Arizona. Until such time as such agreements are in place, the company will not be able to accurately price their services for its tariff. The current rates are illustrative only and the company believes they are similar to its potential competitors.

8. Please indicate why you believe that your range of rates is just and reasonable using a competitive market analysis. Your analysis may contain publicly available examples of rates charged by the incumbent or other carriers for similar services or any other information that you believe demonstrates that your actual rates are just and reasonable. Please include any supporting materials. For a list of telecommunications carriers certificated in Arizona, go to <a href="https://www.cc.state.az.us/utility/utility">www.cc.state.az.us/utility/utility</a> for a list of Commission-approved telecommunications rates and tariffs, go to <a href="https://www.cc.state.az.us/utility/tariffs">www.cc.state.az.us/utility/tariffs</a>.

Response: Please see response to number 7. above.

9. Please indicate why you believe that your range of rates is just and reasonable using a fair value or cost basis. Please include economic justification or cost support data. Please include any supporting materials.

Response: Please see response to number 7. above.

10. Please identify any other jurisdictions in which your company or an affiliate provides similar services. Please specify the rates that your company and/or affiliate charges for these similar services in these other jurisdictions. If there is a difference between the rates that your company will charge in Arizona and the rates that your company and/or affiliate charges in other jurisdictions for similar service please identify and indicate the amount of the difference and explain why you are charging different rates in Arizona.

Response: The company is currently offering local service in California. Please see response to number 7. above.

Airespring, Inc.

Docket No. T-04122A-04-0610

October 12, 2004

11. Please identify any other jurisdictions in which your company or an affiliate is applying to provide similar services. Please specify the rates that your company and/or affiliate will charge for these similar services in these other jurisdictions. If there is a difference between the rate that your company charges in Arizona and the rates that your company and/or affiliate will charge in other jurisdictions for similar services, please identify and indicate the amount of the difference and explain why you intend to charge different rates in Arizona.

Response: The company is applying to provide local services in Colorado, Florida, Georgia, Illinois, Missouri, New Jersey, New York, Ohio, Pennsylvania and Texas. The company has not commence service in such states, nor has it established pricing.



# STATE OF ARIZONA



## Office of the CORPORATION COMMISSION

#### CERTIFICATE OF GOOD STANDING

To all to whom these presents shall come, greeting:

I, Brian C. McNeil, Executive Secretary of the Arizona Corporation Commission, do hereby certify that

### \*\*\*AIRESPRING, INC.\*\*\*

a foreign corporation organized under the laws of Delaware did obtain authority to transact business in the State of Arizona on the 17th day of April 2002.

I further certify that according to the records of the Arizona Corporation Commission, as of the date set forth hereunder, the said corporation has not had its authority revoked for failure to comply with the provisions of the Arizona Business Corporation Act; that its most recent Annual Report, subject to the provisions of A.R.S. sections 10-122, 10-123, 10-125 & 10-1622, has been delivered to the Arizona Corporation Commission for filing; and that the said corporation has not filed an Application for Withdrawal as of the date of this certificate.

This certificate relates only to the legal authority of the above named entity as of the date issued. This certificate is not to be construed as an endorsement, recommendation, or notice of approval of the entity's condition or business activities and practices.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the Arizona Corporation Commission. Done at Phoenix, the Capital, this 19th Day of August, 2004, A. D.

Executive Secretary

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